



ITI Training Network

OVERVIEW

Commissions

- **10% Flat Commission for ALL referrals - including:**
 - Training Center Enrollments
 - Client Site Courses (10% commission paid on daily training fee)
 - E-Learning Purchases
 - Fundamentals of Rigging Engineering Program

Agreement

- ITI agrees to the above commission schedule.
- The designated ITI Training Network Member ensures that Member Company salesperson(s) will participate in a 30 minute web-based sales training course.
- The member salesperson who submitted the training request may attend the on-site training if the customer allows.

Reserving Membership Status

- Request the ITI Training Network Member Certificate and gain access to the web-based Portal.

The ITI Training Network Portal

- Members may access all information and submit training requests through the Network Portal, located on the ITI.com homepage or at iti.com/network.

Sales Materials & Training

- ITI's training program information and descriptions are available in the Network Portal.
- Per Member request, ITI will host a live webinar training session for a sales team.

Conditions

- ITI has been in business 30 years and has over 400 active training clients in the U.S. and around the world. Upon request, ITI will provide a zip code range listing of current training and consulting clients in the Member Company's coverage area. ITI only pays the Initial and Recurring Commission for training clients who are new receivers of ITI training acquired through the ITI Training Network.
- The commitment to pay the Initial Commission exists for 12 months after the training request is submitted by the Member Company. A training request is not considered perpetual and is only active for 12 months.